S.K.KANODIA & ASSOCIATES, Chartered Accountants, was established in the year 1984 by Mr. Santosh Kumar Kanodia, a Chartered Accountant. He along with his team of professionals through their unrelenting quest for excellence have established their presence in the related professional field.

During the last 3 decades of its existence it has grown into a multifaceted medium sized Chartered Accountancy firm offering a broad spectrum of services to its diverse clientele.

The growth, is mainly attributable to our unwavering attention on the quality of service we offer and the emphasis we put on constant up gradation of our capabilities. We also owe our success to our being able to build over a period of time a well-knit team of highly competent professionals dedicated to offering the best of services to all our clients.
The firm is committed to a policy of providing direct accessibility and service at partner level and maintaining strong working and personal relationships with its clients. The firm's view on its role in the profession is that: we are here to provide a comprehensive service to clients such that they can be confident we will protect their interests. Our clients will trust us and feel they receive value and quality.

The Firm is equipped with latest Computer technology and also processes excellent means of communication.
OUR MISSION AND STRATEGY

OUR MISSION is to become one of the leading firms of Chartered Accountants in the country, well known for its integrity and competence offering value based taxation and advisory services to the industrial, financial and the services sectors covering the widest range of economic activities.

OUR STRATEGY

- Offering highly professional and personalized services to all our clients.
- Upgrading on an ongoing basis the efficiency and capability levels of our team to meet the emerging needs of our clients.
- Expanding and broad basing the range of our services in keeping with the developments in the various segments.
- Enlarging our clientele base and the area of our operation for achieving a continuous and steady growth in our business.
We possess high level service execution capability with solution driven professionals covering a wide spectrum of activities to offer the following services:

- **Indirect tax Compliance and Litigation support service**
- **Audit & Assurance**
- **Direct tax consultancy**
- **Cross-Border Practice**
- **Corporate Law & Secretarial Practice**
- **Merger and Acquisitions**
Central Excise, Service tax, Vat/Sales Tax, Entry Tax, FTP, State Incentives.

The services offered in the above area range from:

- Handling compliances and guidance on all Indirect tax matters
- Providing legal advice and written opinions on critical legal issues
- Litigation support services including drafting and representations
- Providing on call assistance on all legal issues and updates
- Handling of departmental audit and conducting Due diligence and health check up of corporates.
OUR COMPETENCY

Indirect tax consultancy and Litigation

Service Tax/Central Excise/VAT

Legal Advice

Legal Drafting

Litigation Support Service

Consultancy

On Call Assistance

Due Diligence

Compliance

Valuation

Classification
S.K.KANODIA & ASSOCIATES-- PROFILE

OUR COMPETENCY

Indirect tax consultancy and Litigation

- Compliance with Centralized and Decentralized Registration formalities
- Review of revenue stream or ongoing contracts to assess head of Taxable Service.
- Formulation of customized spreadsheet for computation of taxable value, abatement deduction, CENVAT credit etc along with option for reconciliation of the same with Accounts.
- Computation of Service Tax liability on accrual basis under the POTR
- Validation of tax collected with tax computed to ascertain over or under recovery
- Determination of maximum eligibility and availability of CENVAT Credit on segregation of credit for taxable and exempt output service

Solutions WE provide
OUR COMPETENCY

Indirect tax consultancy and Litigation

- Maintaining destination based CENVAT credit distribution to various locations, as input service distributor
- Computation of eligible refund / rebate for preparation and filing of claim documents
- Preparation of Service Tax Return after reconciliation of figures with Accounts
- VAT – from registrations to appeals to VAT audits
We provide the full range of assurance services from statutory audit through internal audit and risk management systems audits, to specific agreed upon procedures that provide our clients with the information needed for decision making. Some of our major audit and assurance services include:

- Statutory and Tax Audit
- Internal Audit
- Financial Due Diligence
- Compliance Audits
- Stock Audits
Tax Practice constitutes, by far one of the most important area of professional work of the firm. Included in the tax practice are the Income tax and the other direct taxes practice.

Some of the major services provided in the field of taxation include:

- Tax Planning.
- Preparation & filing of Tax Returns.
- Representation for Assessments/Appeals.
- Advance ruling from appropriate authority
- Transfer Pricing
- International Taxation
OUR COMPETENCY

Cross Border Practice

- Advising and assisting MNCs to establish their place of business in India especially with regard to entry strategies and tax structuring.
- Due diligence exercises – both legal and financial.
- Drafting and vetting foreign collaboration agreements (investment and technology transfer) including advising the clients on terms and conditions of collaboration visa a viz. the Government of India’s sectoral policy on foreign investments.
- Representing and assisting foreign clients in obtaining approval from secretarial for Industrial Assistance (SIA)/Foreign Investment Promotion Board (FIPB) for inbound investment in India.
- Compliance with various procedural formalities of the Reserve Bank of India (RBI) prescribed under the Foreign Exchange...
OUR COMPETENCY

Corporate Laws and Secretarial Practice

- Regulations, Company Law, Banking Regulations, Arbitration and Conciliation SEBI Regulations, Takeover Code etc.
- Registration of companies as a Non-banking Financial Companies under the Reserve Bank of India Act and also LLP, society, trust.
- Statutory compliance for formation, maintenance and winding up of company. Compliance with company law regulations including filing of statutory returns. Consultancy in company law matters.
The firm has expertise in designing a Merger and Acquisition scheme keeping in view the client’s requirements. We provide advice on the full range of strategic transactions, including mergers, de-mergers, buy-outs, joint ventures, strategic alliances and other restructurings.

Our services relating to mergers and acquisitions and valuations are confined to the statutory regulations applicable to India only.
Mr. Santosh Kumar Kanodia, the founder member of the firm. He qualified as a chartered Accountant in 1984 from the Institute of Chartered Accountants of India. He is actively involved in advising numerous multinational clients on various aspects of their investments in India. His main areas of work include, Company due diligence, Regulatory Approvals, Joint Ventures, Foreign Collaborations, Acquisitions, mergers, demergers, Company Law, Project Finance, corporate taxation and matter relating to capital market, etc.

He enjoys special expertise in assisting foreign clients on their entry strategy and has been instrumental in advising numerous multinational corporations on setting up a business presence in India and providing continual advisory support to various clients on Business Law issues. He also enjoys expertise in matters pertaining to Reserve Bank of India approvals and Exchange control Regulations.
He has been instrumental in negotiating and finalising various *Asset Purchase Agreements*, *Joint Venture Agreements*, *Shareholders Agreements*, *Share Purchase Agreements*, *Share Subscription Agreements*, *Technology Transfer Agreements*, *Transfer of Business agreements*, *software License Agreements*, etc. for multinational clients of the firm. Under his guidance and support the firm has conducted due diligence reviews of the affairs of companies targeted for acquisition, from the perspective of the company law, labour laws, property laws, environment laws, employee stock option schemes, both from a tax as well as regulatory perspective; He has also assisted foreign clients of the firm in establishing their business presence in India by advising with respect to the regulatory framework such presence, including the setting up of branch offices, liaison offices, wholly owned subsidiaries, export oriented units, etc.
Shyam Kumar Kanodia, qualified in 1986, is a Fellow Member of The Institute of Chartered Accountants of India having wide experience in the field of Auditing, Taxation, Secretarial matters and Project Financing, Mergers and Acquisitions etc. He specializes in corporate and commercial matters with special emphasis on advising foreign corporations investing in India.

He is concentrating on the Auditing & Certification work, Taxation-Direct Tax, Management consultancy services, Due diligence exercises, Establishment of a business presence in India of multinational and the regulatory framework with respect to such presence, including the setting up of branch offices, liaison offices, wholly owned subsidiaries, export oriented units etc.
Ankit Kanodia holding a Bachelor's degree in Commerce from St. Xavier’s College, Kolkata with the 12th rank, is an Associate Member of the Institute of Chartered Accountants of India. He is also a qualified Company Secretary and rank holder. He has worked with Ernst & Young before joining this firm for about a year and half. He handles the firm’s major representational assignments before the Adjudicating Authorities & various Appellate Authorities. He has also cleared the Certificate Course on Indirect Taxes from the ICAI. He is a Coopted Member of the Research Committee of EIRC of ICAI for the year 2014-15.

He handles variety of Corporate Tax Advisory services provided by the Firm in the areas of indirect taxes including Service tax, Excise, Value Added Tax (VAT) etc. to its clients including corporates. He has also co authored a book “Handbook on Law of Central Excise and Service Tax” published by Lawpoint Publications, Kolkata.
Sita Kejriwal, a fellow member of the Institute of Chartered Accountants of India having about 12 years of experience in practice mainly engaged in providing professional services in the field of accounting, auditing, secretarial works, and financial services. She also looks after the recruitment part of the firm and has immense skills in the same field.
### OUR CONSULTANTS

<table>
<thead>
<tr>
<th>Consultant Name</th>
<th>Experience and Specialization</th>
</tr>
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<tbody>
<tr>
<td><strong>CA Abhishek Modi</strong></td>
<td>Consultant with wide experience in Financing and Banking Matters including heavy vehicle financing arrangements and related compliances.</td>
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<tr>
<td><strong>CA Aakash Rohatgi</strong></td>
<td>A Fresher CA with experience in Tax and audit matters.</td>
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<tr>
<td><strong>CA Nishan Swaiika</strong></td>
<td>A CA with more than 2 years experience in handling indirect tax matters.</td>
</tr>
<tr>
<td><strong>Advocate Gunjan Gupta</strong></td>
<td>Practicing Corporate (Drafting and vetting of joint venture agreements, share purchase agreements, shareholders' agreements, indemnity agreement, confidentiality agreement, slump sale agreement, leases etc.; incorporation of companies in India; mergers; FIPB approvals, compounding of offences, legal opinions on companies act, 1956).</td>
</tr>
<tr>
<td><strong>Advocate Sumit Gupta</strong></td>
<td>Practicing Corporate (incorporating companies in India, RBI and ROC compliances) and Litigation (arbitrations and real estate matters).</td>
</tr>
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Some of our other consultants include:

- **Mr. Vivekanand Kejriwal** - A CA with more than 13 years experience in industry and accounts and finance work.

- **Mr. P. Dutta** - A B. Com(H) graduate with more than ten year experience in accounting and allied matters.
SOME OF OUR CREDENTIALS

- Real Estate Sector
  - Abode Promoters P Ltd.

- Cement Industry
  - BansaL Cement

- Manufacturer
  - WITZENMANN
  - Stone India

- Steel Industry
  - MBE Coal & Mineral Technology India Pvt. Ltd.
  - ASPL Anmol Stainless Pvt. Ltd.
SOME OF OUR CREDENTIALS

- Biscuit Industry
  - ANMOL
  - MUKUND
- Export House
  - Hitaishi-KK
- Service Sectors
  - SURYA
  - Seureca
  - LEX COUNSEL
SOME OF OUR CREDENTIALS

- Coke and Alloys Industry
  - B L A COKE PVT. LTD.
  - ASANSOL ALLOYS PVT. LTD.

- Professional Institutes
  - The Institute of Cost Accountants of India

- Printing/Paper Industry
  - Speclabel Mfg. Pvt. Ltd.
  - Lawpoint

- Mining Industry
  - Tycoons Industries Pvt. Ltd.
SOME OF OUR CREDENTIALS

- Film and Entertainment
  - Shree Venkatesh Films
  - Aum Movilez
- Event and Hospitality
  - marriageuana
- Other Industries
  - Eastern India Motion Picture Association
  - ST Electronics (Satcom & Sensor Systems)
- Power Sector
  - URAL
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THANK YOU